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TELEGRAM May 10, 2003

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From: AMEMBASSY ABU DHABI (ABU DHABI 2256 - PRIORITY)

TAGS: BEXP, BBSR, ECON, ETRD, EINV

Captions: None

Subject: UAEG LAYS OUT SPECIFIC PROPOSALS FOR IRAQ

RECONSTRUCTION

Ref: None

C O N F I D E N T I A L ABU DHABI 02256

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ACTION: ECON

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INFO: FCS

DISSEMINATION: ECON

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APPROVED: CDA: RALBRIGHT DRAFTED: ECON:CCRUMPLER CLEARED: ADCM: TWILLIAMS

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FM AMEMBASSY ABU DHABI

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INFO RUCNRAQ/IRAQ COLLECTIVE RUEHDE/AMCONSUL DUBAI 3105

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DEPT FOR NEA/RA, NEA/ARP, EB/CBA

E.O. 12958: DECL 05/10/08

TAGS: BEXP BBSR ECON ETRD EINV TC

SUBJECT: UAEG LAYS OUT SPECIFIC PROPOSALS FOR IRAQ

RECONSTRUCTION

- 11. (U) Classified by Charge D'Affaires Richard A. Albright for reasons 1.5 (B) and (D).
- 12. (C) Summary and comment: UAE Ministry of Finance Assistant Undersecretary for Revenue and Budget Khalid Al-Bustani laid out for Econchief 5/6 the UAEG's priorities for Iraq reconstruction. A memo he provided highlighted three areas -- port and airport management, banking and finance, and oil -- in which the UAEG expects local companies to provide expertise and project management services to Iraq. The UAEG is eager to get its foot in the

door of Iraq reconstruction, and is likely to use its membership in the informal working group on Iraq reconstruction to promote local companies' participation. In fact, the UAE's representatives to the informal working group represent local institutions with a strong interest in the UAE's agenda: Central Bank Governor Sultan Al-Suweidi and Finance Minister of State Mohammed Khirbash speak to the UAE's muscle in financial services, and Dubai Ports Authority's enigmatic chairman Sultan Bin Sulayem highlights DPA's stellar record of ports management at home and abroad. End summary and comment.

Port and Airport Management

13. (C) The UAE proposes that local companies be considered for the construction and management of three free zones in southern, central, and northern Iraq, as well as for the management of the major Iraqi airports. (Note: The UAE has 12 free trade zones, half of which are in Dubai. End note.) The memo also suggests that UAE companies could reorganize the navigation routes and dredge the channels to Umm Qasr using state-of-the-art technology, electronic mapping, and positioning equipment. Dubai Ports Authority has offered to provide a customs area and warehousing facilities in Jebel Ali specifically for shipment of goods to Iraq.

Banking, Finance, and Insurance

14. (C) The UAE Central Bank is prepared to provide training to Iraqi Central Bank officials in banking operations, banking supervision and examination, treasury operations (including reserve management and foreign exchange and monetary policy instruments), and in the management of a network of ATMs, POS and PC Banking. The UAEG also offers to provide training in anti-money laundering detection and investigation -- an area in which the UAEG has made tremendous strides since 2000. The memo also suggests that the UAEG repatriate a number of Iraqi bankers currently working in the UAE in order to provide immediate, experienced human capital to the Iraqi financial sector.

Oil Sector

¶5. (C) In more vague terms, the memo suggests the UAE's willingness to assist in the reconstruction of the Iraqi oil sector, particularly in the areas of exploration, refining, processing, distribution and management. The UAEG is cognizant of the sensitivities related to the management of the Iraqi oil sector, and probably will wait for a clearer picture of governance to emerge before offering more specific proposals.

Albright